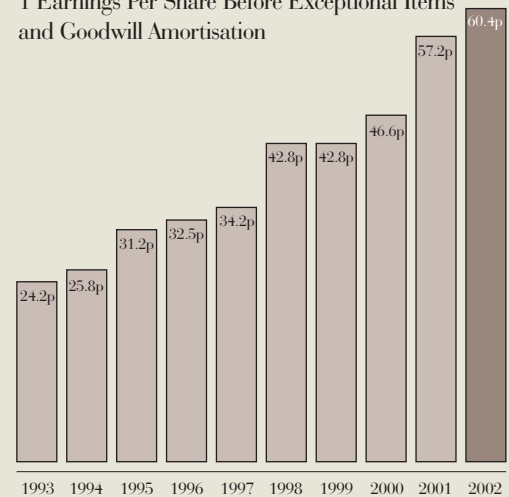


	1993 £ million	1994 £ million	1995 £ million	1996 £ million	1997 £ million
<b>Turnover</b>					
Parent and subsidiaries	1,853.7	1,955.0	2,177.8	2,528.9	2,423.2
Share of joint ventures	–	–	97.1	156.7	156.9
<b>Total</b>	<b>1,853.7</b>	<b>1,955.0</b>	<b>2,274.9</b>	<b>2,685.6</b>	<b>2,580.1</b>
<b>Operating profit before exceptional items and goodwill amortisation</b>	71.6	81.6	100.4	111.0	116.3
Goodwill amortisation	–	–	–	–	–
Exceptional items	–	–	–	–	–
<b>Total operating profit</b>	71.6	81.6	100.4	111.0	116.3
Other exceptional items	3.7	(11.7)	(0.7)	–	–
<b>Profit before interest</b>	75.3	69.9	99.7	111.0	116.3
Net interest	(1.5)	(4.6)	(4.3)	(8.8)	(8.0)
<b>Profit before taxation</b>	73.8	65.3	95.4	102.2	108.3
Taxation	(25.6)	(23.1)	(34.3)	(34.3)	(33.0)
Profit after taxation	48.2	42.2	61.1	67.9	75.3
Equity minority interests	(0.3)	(0.2)	(1.0)	(1.7)	(1.2)
Profit attributable to shareholders	47.9	42.0	60.1	66.2	74.1
Dividends	(19.1)	(21.8)	(25.9)	(31.4)	(33.6)
<b>Profit retained</b>	28.8	20.2	34.2	34.8	40.5
<b>Earnings per ordinary share (graph 2)</b>	25.5p	22.0p	30.9p	32.5p	34.2p
<b>Earnings per ordinary share before exceptional items and goodwill amortisation (graph 1)</b>	24.2p	25.8p	31.2p	32.5p	34.2p
<b>Dividend per ordinary share (graph 3)</b>	10.3p	11.4p	13.5p	14.5p	15.5p
<b>Summary Balance Sheet</b>					
<b>Assets employed:</b>					
Goodwill	–	–	–	–	–
Tangible fixed assets	263.1	281.1	256.1	321.7	337.7
Fixed assets investments / joint ventures / associates	1.1	1.1	70.9	100.4	84.2
Stocks	155.0	153.6	153.2	196.6	184.7
Debtors and short term investments	185.7	207.2	190.9	232.2	252.6
Other creditors and provisions	(242.3)	(254.2)	(223.4)	(304.0)	(291.1)
	362.6	388.8	447.7	546.9	568.1
<b>Financed by:</b>					
Net borrowings and finance leases / (cash)	90.6	76.1	102.4	134.2	143.7
Retained earnings	80.8	116.9	151.6	99.8	107.4
Share capital, share premium and capital redemption	190.3	194.4	195.7	313.6	316.8
Equity minority interests	0.9	1.4	(2.0)	(0.7)	0.2
<b>Capital employed</b>	362.6	388.8	447.7	546.9	568.1
<b>Cumulative goodwill taken directly to reserves</b>	49.6	50.5	57.5	150.3	156.3
<b>Return on assets</b>	20.2%	19.2%	21.3%	18.5%	16.4%
(Operating profit before exceptional items and goodwill amortisation / average capital employed and cumulative goodwill taken directly to reserves)					

2001 and prior years have been restated to reflect the changes in accounting policies. The earnings per ordinary share for 1995 and prior years have been adjusted for the bonus element in the 1 for 8 rights issue made on 19th September 1995.

1998 £ million	1999 £ million	2000 £ million	2001 £ million	2002 £ million
3,138.8	3,385.4	3,866.0	5,903.7	<b>4,830.1</b>
128.8	-	-	-	-
<b>3,267.6</b>	<b>3,385.4</b>	<b>3,866.0</b>	<b>5,903.7</b>	<b>4,830.1</b>
139.2	147.1	146.2	175.0	<b>193.3</b>
-	-	(0.2)	(0.3)	<b>(6.8)</b>
(4.5)	(1.9)	(9.8)	(0.6)	<b>(18.1)</b>
134.7	145.2	136.2	174.1	<b>168.4</b>
4.4	8.8	23.4	1.1	<b>(5.6)</b>
139.1	154.0	159.6	175.2	<b>162.8</b>
(9.0)	(15.9)	(2.4)	5.3	<b>(6.1)</b>
130.1	138.1	157.2	180.5	<b>156.7</b>
(28.5)	(35.1)	(47.3)	(54.2)	<b>(50.2)</b>
101.6	103.0	109.9	126.3	<b>106.5</b>
(0.3)	0.7	(0.2)	(0.6)	<b>0.3</b>
101.3	103.7	109.7	125.7	<b>106.8</b>
(38.7)	(41.3)	(44.3)	(51.3)	<b>(53.2)</b>
62.6	62.4	65.4	74.4	<b>53.6</b>
46.7p	47.8p	50.5p	57.3p	<b>49.0p</b>
42.8p	42.8p	46.6p	57.2p	<b>60.4p</b>
17.8p	19.0p	20.3p	23.3p	<b>24.6p</b>
-	4.2	5.1	8.6	<b>182.6</b>
461.5	480.2	311.3	386.8	<b>495.1</b>
4.2	1.8	1.0	1.0	<b>2.7</b>
244.8	243.7	253.2	278.8	<b>414.3</b>
381.1	439.6	447.7	536.0	<b>470.6</b>
(409.9)	(419.6)	(455.0)	(539.8)	<b>(588.7)</b>
681.7	749.9	563.3	671.4	<b>976.6</b>
225.1	221.6	(165.8)	(139.9)	<b>159.0</b>
130.9	200.1	386.8	461.0	<b>461.9</b>
319.6	322.4	337.8	345.7	<b>351.8</b>
6.1	5.8	4.5	4.6	<b>3.9</b>
681.7	749.9	563.3	671.4	<b>976.6</b>
171.4	171.4	46.0	46.0	<b>46.0</b>
17.6%	16.6%	19.1%	26.4%	<b>22.2%</b>

1 Earnings Per Share Before Exceptional Items and Goodwill Amortisation



2 Earnings Per Share



3 Dividends Per Share

